

INVITATION OF EXPRESSION OF INTEREST FOR PROVIDING SMART METERS FOR ADVANCE METERING INFRASTRUCTURE (AMI) PREPAID SOLUTION



REC POWER DEVELOPMENT AND CONSULTANCY LIMITED (RECPDCL)

EOI NO: RECPDCL/SM/2024-25/002

DATED: 14 May 2024

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1. INTRODUCTION

REC Power Development and Consultancy Limited (RECPDCL), is a wholly owned subsidiary of REC Limited, a "Maharatna" Enterprise under the Ministry of Power, Government of India. The existing services offered by RECPDCL include coordination of bid processes for Inter-State and Intra-State transmission projects, coordination of bid processes for flexibility in generation schemes, engagement as Project Implementation Agency (PIA) for Smart Metering projects, PIA services for Distribution Infrastructure projects, Project Management Consultancy (PMC) for various Government of India Schemes such as RDSS, DDUGJY, IPDS, and Saubhagya.

2. BRIEF ABOUT EOI

RECPDCL aims to expand its service offering in the Smart Meter implementation works as an Advanced Metering Infrastructure – Service Provider (AMISP). In this regards, RECPDCL intends to empanel reputed Manufacturing firms for supply and service of Smart Meters.

3. DEFINITIONS

- **Bidder**: A Smart Meter manufacturer who shall offer its supply and services in response to this EOI.
- **Due Date**: shall have the meaning Last date of Bid submission.
- **AMI**: Advance Metering Infrastructure
- **Utility/DISCOM**: Shall mean the Distribution company in whose license area the Smart Meters are being installed.
- **Empaneled Agencies** – Bidders who have successfully demonstrated integration with HES and Communication Infrastructure

4. QUALIFICATION REQUIREMENT

1. The Bid can be submitted by a Sole Bidder who is eligible to participate in tenders for public procurement in India in accordance with Applicable Laws including the guidelines issued in Order No. F/No.6/18/2019-PPD by Ministry of Finance, Department of Expenditure, Public Procurement Division dated 23 July 2020, Order No No.9/16/2016-Trans-Part (2) dated 18 November 2020, latest Government of India Guidelines for Make in India, Domestically manufactured products, Atmanirbhar Bharat and circulars DIPP Office Memorandum No. P-45021/2/2017-PP (BE-II) date: 16th Sept. 2020, MeitY Circular No.1(10)/2017-CLES dated 06.12.2019 and Order No. 11/05/2018-Coord. by the Ministry of Power dated 17 September 2020 including any amendments or modifications to the same from time to time.
2. If at any stage of the bidding, any order/ ruling is found to have been passed in the last 1 (one) year preceding the Bid submission deadline by a competent Court of Law or any appropriate Commission or any Arbitral Tribunal against the Sole Bidder for breach of any Contract awarded by any Government agency/department, then Bids from such Bidders shall be liable to be rejected. All Bidders shall confirm in accordance to Form 7 given in Section 4 that no such order(s)/ ruling(s) have been passed by a

competent Court of Law or an appropriate Commission against it or its Affiliates. In case of any such order/ ruling, it is the duty of the Bidder to inform Utility for the same during the Bid submission.

3. Technically qualified Bidders shall continue to maintain compliance with the Eligibility and Qualification Requirements specified herein. Failure to comply with the aforesaid requirements shall make the Bid from such Bidders liable for rejection at any stage of the empanelment process.
4. The Sole Bidder shall have a registered office (under the Companies Act 1956/ 2013 with Registrar of Companies) in India at the time of submission of the Bid. In case of Award of Contract, shall be required to have a registered office (under the Companies Act 1956/ 2013 with Registrar of Companies) in India.
5. The Bidder, participating in the bid as a Sole Bidder and its Sub-Contractor(s) should not be blacklisted /debarred/banned/suspended as on date of bid submission:
 - a. due to conviction of an offence
 - i. Under the Prevention of Corruption Act, 1988; or,
 - ii. the Indian Panel Code or any other law for the time being in force, for causing any loss of life or property or causing threat to public health as part of execution of a public procurement contract
 - b. through any order /list issued by Department of Expenditure (DoE), Ministry of Finance(MoF)
 - c. due to breach of code of integrity as per rule 17 of GFRs 2017 in any government organisation or regulatory agencies or Govt. undertaking.
 - d. By any Ministry/Department/Organisation under Govt. of India

This clause shall be interpreted in-line with Rule 151 of GFRs, 2017 along with any guidelines/amendment issued by DoE, MoF

Bidder should submit a self-undertaking signed by its authorized signatories for the same as per the format prescribed in Annexure A

6. The Bidder, participating in the bid as a Sole Bidder and its Sub-Contractor(s) shall not be blacklisted /debarred/banned/suspended by the RECPDCL or any of its subsidiaries/ holding company, as on the date of submission of the Bid. Bidder should submit a self- undertaking signed by its authorized signatories for the same as per the format prescribed in Annexure A
7. The Empanelled Bidder(s) will be required to continue to maintain compliance with the Qualification Requirements throughout the empanelment process and till execution of the Contract. Failure to comply with the aforesaid provisions shall make the Bid liable for rejection at any stage.

S. No.	Requirements	Supporting Documents
Financial Requirements		

S. No.	Requirements	Supporting Documents
1.	<p>The Bidder shall have positive net worth for each of the last three financial years. The Net worth of the Bidder should be at least Rs. 145.75 Cr. of the estimated Project cost in any of the last three Financial Years</p> <p style="text-align: center;"><u>Or</u></p> <p>Bidder shall have a minimum ACI of Rs. 145.75 Cr. of the estimated Project cost at the close of the preceding financial year</p> <p><i>[Net Worth means sum total of the paid up capital and free reserves (excluding reserves created out of revaluation) reduced by aggregate value of accumulated losses (including debit balance in profit and loss account for current year) and intangible assets.]</i></p> <p><i>[ACI means minimum investible funds (i.e., immediately available funds for investment and callable capital) subject to the limits of investment in a single investee entity (in the relevant jurisdiction for a Foreign Investment Fund, or the maximum permissible investment limit for an AIF) (as per the SEBI (AIF) Regulations, 2012, as may be amended from time to time), as applicable].</i></p> <p>Please note:</p> <p>a. In case a Bidder and/(or) it's Parent(s)/ Affiliate(s) has issued any fresh equity capital during the current financial year, the same shall be permitted to be added to the Bidder's Net Worth subject to the statutory auditor of the Bidder certifying to this effect.</p> <p>In case a Bidder and/(or) it's parent(s)/ Affiliate(s), being a SEBI registered AIF or Foreign Investment Fund, has received any fresh capital commitment available for the immediate deployment during the current</p>	<p>Audited Annual financial statements, Balance Sheet and P&L Account for FY 2022, FY 2023 and FY 2024* the respective Financial Years</p> <p><i>*In case FY 2024 financial results are not Audited, unaudited results for FY 2024 can be submitted.</i></p>

S. No.	Requirements	Supporting Documents
	financial year, the same shall be permitted to be added to the Bidder's ACI subject to the statutory auditor of the Bidder certifying to this effect.	
Technical Requirements		
2.	<p>Option 1: Should have manufactured and supplied minimum 1,00,000 nos. of Smart meters (cumulative) on proposed communication technology in Indian/Global Power Distribution Utility in the last 7 (seven) years.</p> <p>Option 2: Should have manufactured and supplied minimum 20,00,000 nos. of static electricity meters (cumulative) in Indian/Global Power Distribution Utility in the last 7 (seven) years.</p> <p>Option 3: Any meter manufacturer who doesn't satisfy Option 1 & 2 but satisfies conditions (A2), (A3) & (A4) below, can also be eligible to participate in the bid as a meter manufacturer. However, meters procured for this tender from this particular meter manufacturer/ supplier, shall be limited to 25% of the total meters proposed to be implemented as part of this tender.</p>	<p>a) References along with requisite contract/ Purchase Order (PO)/ Work Order (WO). The references should indicate client name, scope of work, Project start date (as per the format prescribed in Annexure-C);</p> <p><i>In case Non-Disclosure agreement (NDA) is signed with the client, Bidder shall provide an undertaking for the NDA and shall also provide a client certification as proof of experience along with Client Name/ Email Address/ Contact no./ designation etc.</i></p> <p>b) Documentary evidence of completion of the Project or other documentary evidence indicating completion of supply (e.g. proof of payment received/ proof of asset capitalized in books of accounts (as applicable) and client certificate for supply of material or similar proofs) along with contact details of the client;</p> <p>Any other documentation for implementation performance/ operation</p>
3.	<p>Smart meters shall have all the valid test certificate (issued within the last 5 years) and BIS certificate, compliant to IS 16444 Part-1*</p> <p><i>Note: *At the time of supply of LT-CT operated Meters, the smart meters shall have</i></p>	Valid BIS and type-test certificate to be submitted

S. No.	Requirements	Supporting Documents
	<i>all the valid test certificate and BIS Certificate, compliant to IS 16444 Part-2.</i>	
4.	Should have in-house NABL or ISO/IEC -17025 accredited Laboratory	A valid registration certificate mentioning issue/renewal/expiry date.
6.	Should have a valid ISO 9001:2015 certification	Copy of valid certificate
7.	MT-CTE registration for the equipment of the vendor* <i>*Since the meters are IS 16444 certified, EMI/EMC & Safety Testing can be avoided</i>	Testing and certification from TEC Registered Lab
8.	Annexure A	As per prescribed format

The above bids and related documents including queries to be submitted for evaluation to pcm@recpdcl.in with copy to pratik.adarsh@recpdcl.in

The Prebid meeting shall be conducted on 17.05.2024, 4:00 PM through VC whose link is: <https://meet.google.com/cgx-yqce-zgu>

5. SCOPE OF WORK

RECPDCL intends to empanel multiple agencies for supply of Smart Meters under various categories. These categories include but not restricted to:

- i. Single phase whole current Smart Meter (with Net-Metering) – Consumer Meter with Meter Box and requisite no. of polycarbonate seal
- ii. Three Phase whole current Smart Meter (with Net-Metering) – Consumer Meter with Meter Box and requisite no. of polycarbonate seal
- iii. Three phase LT-CT operated Smart Meter (with Net-Metering) – Consumer meter with CTs, control cables, without DI provisions Meter Box and requisite no. of polycarbonate seal
- iv. Three phase LT-CT operated Smart Meter (with Net-Metering) – DT Meter with CTs, control cables, with DI provisions Meter Box and requisite no. of polycarbonate seal
- v. Three phase LT-CT operated Smart Meter – Boundary Meter with CTs, control cables, with DI provisions Meter Box and requisite no. of polycarbonate seal
- vi. Three phase CT/PT operated Smart Meter – Feeder Meter with CTs, control cables, with DI provisions Meter Box and requisite no. of polycarbonate seal

Reference, the Smart Meter communication, it is envisaged that plug and play type communication modules shall be deployed in the smart meter, for any given communication technology. These modules shall be field-deployable, with corresponding communication interface modules being used in the DCU/Gateway or BTS of wide area network.

The Network Interface Card (NIC) / Communication Module should be integrated with at least 3 (three) makes of meters in India to enable the respective meters to seamlessly integrate with proposed HES and/or MDM thus enabling interoperability of the system. The Smart Meters shall be of IS 16444 in conjunction with IS 13779. For transformer operated Smart Meters, the Type Tests shall follow IS 16444 (Part 2) read in conjunction with IS 14697.

In future, it would be the bidder's responsibility to integrate new meter in consultation with Utility or facilitate integration of other applications. The communication technology shall adhere to IS 15959. The meters should be able to communicate through HHU as and when required. The integration of HHU with HES shall be in the scope of the bidder.

The basic features of the Smart Meter shall include but not restricted to:

- Measurement of electrical energy parameters
- Bidirectional Communication
- Integrated Load limiting /connect/disconnect switch
- Tamper event detection, recording and reporting
- Power event alarms as per IS 16444 Part 1
- Remote firmware upgrade
- Pre-paid features at MDM end (as per IS 15959 Part 2)
- TOD features
- Net Metering(kWh) features (optional as per requirement of utility)
- On demand reading

• *General standards applicable for meters*

S. No.	Standard No.	Title
1	IS 13779 with latest amendments	AC Static Watt-hour Meter class 1& 2
2	IS 15884 with latest amendments	Alternating Current Direct Connected Static Prepayment Meters for Active Energy (Class 1 and 2)- Specification
3	IS 16444 Part 1 with latest amendments	A.C. Static Direct Connected Watt Hour Smart Meter Class 1 and 2- Specification

4	IS 15959 Part 1 & Part 2 with latest amendments	Data Exchange for Electricity Meter Reading, Tariff and Load Control-Companion Standards
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The minimum requirements of the meters shall be in line with Standard Bidding Document version 4 (SBD v4) floated by REC Ltd.

- a) RECPDCL shall share the draft Technical Specifications of the meters along with Annexure B, however, the final configuration shall be confirmed only after approval of End-User Utility/DISCOM. The Bidder shall not charge any fees for making such configuration.
- b) The Bidder shall have to provide consumer related programmability and Firmware upgrade at no cost to RECPDCL during the entire time of empanelment under this EOI.
- c) The bidder will have to support RECPDCL in conducting Sample routine and Acceptance Tests as required from the Utility.
- d) The installation of Smart Meters is not under the scope of bidder. However, the bidder shall have to provide meter installation training to Manpower engaged by RECPDCL.
- e) The Bidder shall have to provide Guarantee of Smart Meters in line with approved Technical Specifications.

6. TERMS OF CONTRACT

- a) The EOI shall empanel the vendors initially for 1 year extendable up to 1 year on the same Terms and Conditions.
- b) The Manufacturer shall have to adhere to the minimum requirement of SBD v4 of AMISP floated by REC Ltd. and its amendments issued thereafter. Furthermore, the Bidder shall have to conform to the requirements of Utility regarding tamper conditions and other specifications pertaining to the project.
- c) The Meter Manufacturer shall have to sign Contract/ Agreements and provide Contract related Forms, PO/WO etc, Performance/Client Certificates and other technical/commercial/statutory documentation at no cost to RECPDCL with respect to the documents to be submitted during submission of tenders or during the duration of contract, if in case work is awarded to the Bidder as requested from time-to-time with. For clarity, the documents required shall be in line with the requirements as per the of the AMISP SBD v4 meant to participate in various AMISP tenders and to execute AMISP contracts and implement the AMI projects.
- d) RECPDCL is also in the process of Empanelling HES and Communication Infrastructure Service Providers. The HES and Communication Infrastructure Service Providers shall have the responsibility to integrate their HES and Communication Infrastructure with all the meter manufacturers empanelled under this EOI. Accordingly, all Meter Manufacturers applying under this EOI shall be required to extend all possible support to HES and Communication Infrastructure Service Providers engaged under separate EOI for integration of

their meters with HES and Communication Infrastructure. This envisages that all meter makes are integrated with the all HES and Communication Infrastructure Service Providers empanelled by RECPDCL.

- e) Post preliminary empanelment, RECPDCL shall provide 7 working days to both the parties (Meter manufacturer and HES and Communication Infrastructure Service Providers) to integrate their respective component. No cost shall be paid by RECPDCL to either parties for this integration. Additional integration shall also have to be performed on project-to-project basis.
- f) The HES & Communication Infrastructure and Smart Meter integration is a precursor activity for the empanelled vendors before calling for Financial Quotations.
- g) Based on above activities, RECPDCL shall participate in AMISP tender. The Bidder shall have to provide quotations for smart meters as requested from time-to-time by RECPDCL in line with Annexure B. The financial quotation shall be valid till the end of bid validity period of AMISP tender at hand. In case the bidder doesn't reply within stipulated time period, RECDPCL shall proceed with other bidders.
- h) RECPDCL shall sign Definitive Agreement with the empanelled agencies on case-to-case basis on successful award of AMISP contract to RECPDCL.
- i) In case RECPDCL is successfully awarded an AMISP contract, RECPDCL shall split the tender amongst L1, L2 and L3 bidders in the ratio 60:20:20 at L1 rates. RECPDCL in interest of project and priorities of DISCOM may vary the quantity of allocation during the execution of project.
- j) Payment Terms:
 - a. 60% - Receipt of material at RECPDCL Store
 - b. 30% - At the time of Project Go-Live
 - c. 10% - At the end of AMISP contract duration (retention)
 - d. RECPDCL shall keep a Performance Bank Guarantee at the time of Contract Agreement, the amount and validity of PBG shall be in line with AMISP Contract and shall be proportionate with AMISP PBG.
- k) At the end of installation milestone of AMISP Project, 27 Months, 10% retention shall be released at the submission of equivalent Bank Guarantee.

7. Annexure A – Covering Letter

[Reference No.]

From:

[Address of the Bidder]

[Telephone No., Fax No., Email]

[Date]

To:

[RECPDCL]

[Address]

Sub: EOI for providing Smart Meters for Advance Metering Infrastructure (AMI) Prepaid Solution

Ref: *[Tender Details]*

Dear Sir/ Madam,

We, the undersigned *[Insert name of the Bidder]* having read, examined and understood in detail the EOI for Providing smart meters for Advance Metering Infrastructure (AMI) Prepaid Solution basis hereby submit our Bid comprising of Technical Bid.

1. We give our unconditional acceptance to the EOI including but not limited to all its instructions, terms and conditions, and formats attached thereto, issued by RECPDCL, as amended. In token of our acceptance to the EOI, the same have been initialed by us and enclosed to the Bid. We shall ensure that our Consortium shall execute such requirements as per the provisions of the EOI and provisions of such EOI shall be binding on us.

2. Fulfilment of Eligibility

We undertake that we fulfil the Qualifying Criteria stipulated in the EOI and fulfil all the eligibility requirements as the Bidder as outlined in the EOI.

3. No Deviation

We have submitted our Bid strictly as per terms and formats of the EOI, without any deviations, conditions and without mentioning any assumptions or notes in the said format.

4. Acceptance

We hereby unconditionally and irrevocably agree and accept that the decision made by RECPDCL in respect of any matter regarding or arising out of the EOI shall be binding on

us. We hereby expressly waive any and all claims in respect of Bid process.

We confirm that there are no litigations or disputes against us, which materially affect our ability to fulfil our obligations with regard to fulfilling our obligations as per the EOI.

5. Familiarity with Relevant Indian Laws and Regulations

We confirm that we have studied the provisions of the relevant Indian laws and regulations as required to enable us to submit this Bid and execute the EOI Documents, in the event of our selection as Selected Bidder. We further undertake and agree that all such factors as mentioned in the EOI and have been fully examined and considered while submitting the Bid.

6. Compliance with applicable laws/ guidelines for public procurement in India

We confirm that we shall adhere to applicable laws for public procurement in India including the guidelines issued in Order No. F/No.6/18/2019-PPD by Ministry of Finance, Department of Expenditure, Public Procurement Division dated 23 July 2020, Order No No.9/16/2016-Trans-Part (2) dated 18 November 2020, latest Government of India Guidelines for Make in India, Domestically manufactured products, Atmanirbhar Bharat and circulars DIPP Office Memorandum No. P-45021/2/2017-PP (BE-II) date:16th Sept. 2020, MeitY Circular No.1(10)/2017-CLES dated 06.12.2019 and Order No. 11/05/2018-Coord. by the Ministry of Power dated 17 September 2020 including any amendments or modifications to the same from time to time.

7. Contact Person

Details of the contact person representing Bidder (registered Company) for the EOI are furnished as under:

Name:
Designation:
Company:
Address:
Mobile:
Phone:
Fax:
Email:

1. We are submitting herewith the Technical Bid containing duly signed formats, both in electronic and physical forms, (duly attested) as desired by you in the EOI for your consideration.
8. It is confirmed that our Bid is consistent with all the requirements of submission as stated in the EOI and subsequent communications from RECPDCL.
9. The information submitted in our Bid is complete, strictly as per the requirements stipulated in the EOI and is correct to the best of our knowledge and understanding. We would be solely responsible for any errors or omissions in our Bid.

10. We confirm that all the terms and conditions of our Bid are valid for acceptance for a period of 1 (one) year from the Bid Submission Deadline.
11. We confirm that we have not taken any material deviation so as to be deemed non-responsive with respect to the provisions stipulated in the EOI.
12. We confirm that no order/ ruling has been passed by any Competent Court or Appropriate Commission against us or any of our Consortium Members or in the preceding 1 (one) year from the Bid Submission Deadline for breach of any contract and that the Bid Security submitted by us or any of our Consortium Members has not been forfeited, either partly or wholly, in any bid process in the preceding 1 (one) year from the Bid Submission Deadline.
13. We confirm that we are not currently blacklisted/debarred/banned/suspended as per clause 5 under Section 4 of this EOI.
14. A brief information regarding Sole/Lead Bidder is as follows:

S. No.	Information Requirement	Details
1	Company Name and Details	
2	Address of its place of business in India	
3	List of board of directors or regulating/controlling body	
4	Attested copy of Certificate of Registration/ Incorporation issued by the Registrar of Companies	
5	Memorandum and Articles of Association or document constituting the company and regulating its affairs	
6	Certificate of Commencement of Business issued by the Registrar of Companies	
7	Copy of the Goods and Services Tax (GST) Registration Certificate	
8	Provident Fund (PF) Certificate indicating PF Code	
9	Copy of Permanent Account Number (PAN) Card	
10	Copy of the Goods and Services Tax (GST) Registration Certificate	
11	Audited annual financial statements and financial Net worth for the last three years	
12	Any other papers or documents required by PIA at a later stage or in future	

We are submitting the relevant documents as proof of above declaration.

Dated the *[Insert date of the month]* day of *[Insert month, year]* at
..... *[Insert place]*.

Thanking you,

Yours Sincerely,

[Insert Signature here]

[Insert Name here]

[Insert Designation here]

8. Annexure B – Draft Format for Request for Quotation

Letter No.:

To:

[Name of Authorized Person]

[Address of the Bidder]

[Telephone No., Fax No., Email]

[Date]

Sub: Request for Quotation (RfQ) under EOI NO: RECPDCL/SM/2024-25/002

Sir,

In line with the governance of EOI preferred in the subject line, you are requested to send your quotation for supply of smart meters under the following categories for their respective quantities.

Sr. No.	Meter Category	Quantity	Price
1.	Single phase whole current Smart Meter (with Net-Metering) – Consumer Meter		
2.	Three Phase whole current Smart Meter (with Net-Metering) – Consumer Meter		
		
		

The terms and conditions of the EOI shall prevail viz-a-viz, technical specifications, timelines, splitting among others. You are requested to submit your financial offer in a sealed envelope to the signatory of this letter within three (3) working days of this letter.

Looking forward towards an early reply.

Annexure: Draft Category – wise specification of Smart Meters

Your sincerely,

[Name of HoD Smart Metering]

[Designation]

9. Annexure C-Record of Similar Work Done

S. No.	Name of Technically Evaluated Entity (ies)	Relationship with the Bidder	Date of PO/ WO	Contract Period	No. of Consumer, Nodes, etc.	Description of Work	PO/ WO Value (In INR)	Confirm attachment of PO/ WO	Confirm attachment of Installation Milestone/ execution
1.									
2.									
3.									
4.									
5.									